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BEFORE THE ARIZONA CORPORATION COMMISSION
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COMMISSIONER

IN THE MATTER OF THE COMPETITION)
IN THE PROVISION OF ELECTRIC)
SERVICES THROUGHOUT THE STATE OF)
ARIZONA.)
_____)

DOCKET NO. RE-00000C-94-0165

REPLY BRIEF OF INTERVENORS
AJO IMPROVEMENT COMPANY, MORENCI WATER & ELECTRIC COMPANY
AND PHELPS DODGE CORPORATION

DATED: March 23, 1998.

BROWN & BAIN, P.A.

Corporation Commission
DOCKETED

MAR 23 1998

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1 It should be noted that the term "regulatory compact" is a
2 partial description of some of the principles underlying utility
3 regulation in general. It is an incorrect description, however,
4 since as phrased by the utilities, the "compact" amounts to an
5 "entitlement" to recover "full" uneconomic costs. Under public
6 utility regulation, utilities have never been allowed to roam in a
7 "cost plus" atmosphere.¹ There is no automatic "entitlement" to
8 recover any (let alone "full") uneconomic investments. Specifically,
9 as to utility investment that has become uneconomic because of the
10 forces of competition, the state is under no obligation to allow the
11 recovery of uneconomic investment in rates for a utility. Quite the
12 opposite is true and the regulator need not allow a utility's
13 investment in rate base that has been impaired because of
14 competition. Market St. Ry. Co. v. Railroad Comm'n. of California,
15 324 U.S. 548, 567 (1945); Public Serv. Comm'n. of Montana v. Great
16 Northern Utils. Co., 289 U.S. 130, 135 (1933). This is merely an
17 offshoot of the principle that private enterprise does not have a
18 constitutional right to be insulated from competition. Tennessee
19 Elec. Power Co. v. Tennessee Valley Authority, 306 U.S. 118, 139
20 (1939).

21 The utilities' assertions fly in the face of these well settled
22 constitutional principles and should be rejected.

23
24 ¹ Specifically, APS has been criticized in the past for having
25 a "cost plus mentality." In the Matter of the Application of Arizona
26 Public Service Company, Decision No. 46512 (October 30, 1975) at p.
4 ("It should be clearly understood that this Commission will not
condone a 'cost plus mentality' in the management of any utility
under our jurisdiction.")

1 **II. Reply to Utilities' Initial Briefs.**

2 **A. Reply to Brief of Arizona Public Service Company.**

3 **1. Ratepayers Did Not Create the Abundance of Capacity in**
4 **the Region and Are Not the Indemnitors of Utility**
5 **Investment.**

6 APS states that "stranded costs will, for the most part,
7 result from the oversupply of capacity and energy in the Western
8 Systems Coordinating Council ("WSCC")." APS Initial Brief at p. 8.
9 Mr. Davis testified: "The largest cause of stranded cost is the
10 current market imbalance caused by the relative oversupply of
11 capacity and energy in the [WSCC]." APS Exhibit 8, p. 10, lines 12-
12 14. It is important to note that the ratepayers did not create this
13 oversupply condition. Decisions to build high cost generation
14 facilities were made by the management of utilities. If those
15 decisions did not correctly anticipate that technology advances would
16 make these existing generation facilities uneconomic, the ratepayers
17 should not be called upon to make up the loss. Ratepayers have never
18 been insurers or indemnitors of utility investment. Los Angeles Gas
19 and Elec. Corp. v. Railroad Comm'n. of California, 289 U.S. 287, 306
20 (1933); Market St. Ry. Co. v. Railroad Comm'n. of California, supra.

21 What is now required in a transition to competition is the
22 Commission's exercise of its constitutional authority to establish a
23 rate or recovery mechanism that fairly and reasonably balances all
24 relevant factors, Simms v. Round Valley Light & Power Co., 80 Ariz.
25 145, 151, 294 P.2d 378, 384 (1956), including the interests of
26 shareowners and the interests of the ratepayers. This balancing
obviously gives the Commission the authority within its range of

1 legislative discretion to reject the utilities' claim for an
2 "entitlement" to "full" collection of strandable costs and craft a
3 result that is fair, reasonable and in the public interest.
4 Certainly, a decision which would place the utilities "at risk" for
5 non-recovery as an incentive to mitigate their strandable cost
6 exposure is not a "disallowance" in any respect. Such a result would
7 correctly reflect the Commission's constitutional balancing of all
8 relevant factors.

9 **2. The APS "Look Back" Proposal Amounts to an Unfair**
10 **Guarantee.**

11 There are many objections to APS' eight year "look back"
12 proposal. First, the ratepayers would act as indemnitors and pay for
13 100% of the costs of enabling APS to become the "big dog" in the
14 generation marketplace of the future. This would be a perverse
15 application of the Commission's constitutional duty of balancing all
16 relevant interests. It would amount to a completely one-sided,
17 shareholder-tilted insurance policy for the utilities. During the
18 transition period, APS or other Affected Utilities would receive the
19 same revenues - with or without competition! Second, the proposal
20 incorporates a myriad of "operating costs" into the calculation in a
21 fashion that provides the utility with an incentive to increase --
22 not decrease -- its costs. Why would any right thinking utility cut
23 a dollar of its operating costs if to do so would deprive it of a
24 dollar of stranded costs? Third, Arizona customers would be locked
25 into the California Power Exchange price which will be driven by
26 factors affecting California not Arizona. Fourth, under the APS

1 proposal, ratepayers would finance recovery of a utility's uneconomic
2 costs and overpay because the market price is depressed (the lower
3 the market price, the higher the utility's stranded costs). Then at
4 the end of the transition period, the utility could sell the
5 facilities and reap all profits. Fifth, a provision for annual
6 recovery of all uneconomic capital costs, would allow the utility an
7 unfair advantage during the transition period to compete at marginal
8 costs of operation (since its capital costs are being recovered
9 through the stranded cost charge) while competitors must try to
10 recover all of their costs. Sixth, the proposal involves the added
11 headache of annual rate cases. Seventh, under the APS proposal, the
12 stranded cost charge would vary on a yearly basis providing no
13 certainty for competitors to plan for the future. The foregoing and
14 other deficiencies in the APS plan (as identified in the briefs of
15 other parties) demonstrate that it would be a "business as usual"
16 method under which the ratepayers would be called upon to pick up the
17 tab to finance bringing APS into the world of competition over an
18 unduly long eight year period.

19 **3. The Rules' Current Definition of Mitigation is Neither**
20 **"Nonsensical" Nor "Perfectionist".**

21 APS complains that the Rules' current definition sets a
22 "nonsensical" and "perfectionist" standard. APS Initial Brief at p.
23 11. This complaint is misplaced and unsupported. APS' asserted
24 interpretation of the Rule has been carried to illogical extremes.
25 In fact, the Rules' "every feasible" requirement sends the only
26 proper message to utilities. It recognizes that stranded cost

1 charges are extraordinary and must be reduced or eliminated as much
2 as possible. The standard should be high because stranded costs act
3 as an impediment to the emergence of competition. AECC, et. al.,
4 Exhibit 2, p. 7, lines 12-16 (Dr. Rosenberg). The objective of the
5 Rule is to move to competition in an orderly fashion and to encourage
6 competitive generation to occur sooner rather than later. The
7 utilities must accomplish everything that they can in order to
8 mitigate stranded costs.

9 This is not at all a "contract" issue analogous to
10 "mitigation of damages." As evident from this and other parties'
11 briefs (and two court decisions affirming the Commission's action),
12 there are no contracts involved. The mitigation rule announced by
13 the Commission is a policy standard that requires high efforts by
14 utilities to reduce their strandable costs. The rule provides the
15 proper signals and should not be amended as APS and other utilities
16 propose. As a matter of public interest, the utilities must do
17 everything they can to reduce or eliminate their strandable cost
18 exposure.

19 **4. The Market Price for Competitive Generation Must**
20 **Reasonably Include Costs Above the Bus Bar Generation**
21 **Cost.**

22 APS quotes Dr. Hieronymus as chastising all of the
23 uneducated masses who maintain that a market index price should not
24 be the proxy for the price of competitive generation. We believe Dr.
25 Hieronymus is wrong. AECC, et. al., including intervenors AIC, MWE
26 and PD are not maintaining that all retail costs must be added to a
particular generation price index. Rather, our position is a

1 recognition that one utility's bus bar production cost is simply
2 never going to equate to a market price at which any retail customer
3 could hope to purchase energy. The proper proxy must recognize that
4 an energy marketer or new entrant will charge a mark up over that
5 generation cost. There will also be ancillary charges involved. The
6 market indices promoted by APS (the California PX) and TEP (the Dow
7 Jones Palo Verde Index) do not factor these additional costs into the
8 quoted price. Moreover, the "market price" for generation should
9 reflect customers' preferences to line up a longer term (i.e.,
10 possibly a year or more) for the purchase commitment for competitive
11 generation so as not to be whip-sawed by volatile changes in spot
12 markets. A longer term preference would most surely reflect a price
13 higher than spot or short term indices such as those advocated by the
14 utilities. Adjustments need to be made to indices in order to
15 provide a better proxy for a competitive price for generation in
16 Arizona.

17 **5. The "Sharing" Issue.**

18 APS maintains that it would be arbitrary and capricious if
19 the Commission did anything other than give the utilities what they
20 want. This argument starts from the untenable premise that the
21 utilities are "entitled" to a blank check. This has never been the
22 law as demonstrated in our Initial Brief at pp. 2-8 and the Staff's
23 Initial Brief at pp. 11-22. If this position were to be adopted, it
24 would amount to a complete abdication of the Commission's
25 constitutional responsibility to balance the interests of owners and
26 consumers. A decision which would place the utilities (looked at on

1 a case-by-case basis) at risk for some of their claimed strandable
2 costs would be fully supported by the Arizona and United States
3 Constitutions and applicable case law. Importantly, APS has cited no
4 legal authority to the contrary -- only the non-legal musings of Dr.
5 Landon, a witness who did not recall whether Arizona was a fair value
6 jurisdiction.

7 Some witnesses have used the term "sharing" in their
8 presentations. However, it may be more accurate to say that the
9 Commission in the exercise of its legislative ratemaking function may
10 constitutionally decide that utilities should be at risk for some of
11 the uneconomic costs occurring because of competition. It should
12 also be emphasized that the Commission is fully empowered to conduct
13 a "revaluation" of the property of any public service corporation at
14 any time. A.R.S. § 40-251. ("For the purpose of ascertaining
15 matters concerning the valuation or revaluation of the property of
16 public service corporations, the Commission may conduct hearings at
17 times or places it designates.") (Emphasis added.) If the "fair
18 value" of the utilities' properties has been impaired because of
19 competition, the Commission can revalue the properties in
20 establishing a stranded cost charge or a general rate proceeding.

21 **B. Reply to TEP's Initial Brief.**

22 **1. Assertions Concerning the "Regulatory Compact" are**
23 **Erroneous.**

24 Intervenors AIC, MWE and PD incorporate by reference pages
25 2-8 of their Initial Brief and join with the Staff in maintaining
26 that TEP's assertions concerning the so-called "regulatory contract"

1 are prohibited collateral attacks on Commission Decision No. 59943.
2 They are barred by res judicata and law of the case as well and
3 cannot be relitigated. Judge Campbell's November 16, 1997 order
4 speaks for itself. We reject the "spin" proposed in TEP's brief to
5 be attached to Judge Campbell's order. The assertion of a "compact"
6 or "contract" as a bar to the Rules was categorically rejected.

7 **2. Use of the Net Revenues Lost Method for Calculating**
8 **Stranded Costs is Flawed.**

9 In our Initial Brief (pp. 14-17), we pointed out a host of
10 problems with the net revenues lost approach. Other parties have
11 cited the same and other notable problems. See, e.g., Initial Brief
12 of EEC and Enron at pp. 14-25. There simply is no good reason to
13 adopt a method that is filled with speculation and proceeds
14 erroneously from the standpoint that the utility is entitled to be
15 treated in a "business as usual" fashion. Hybrid methods such as
16 proposed by AECC's, et. al. Mr. Higgins or by Staff's Dr. Rose are
17 much preferred and provide the correct policy incentives to reduce or
18 eliminate stranded costs.

19 **C. Reply to Citizens' Initial Brief.**

20 **1. The "Regulatory Compact" Assertion.**

21 In reply to Citizens' legal memorandum pp. 1-8, Intervenor
22 AIC, MWE and PD incorporate by reference their positions and legal
23 authorities previously cited here and in their Initial Brief.
24 Citizens' assertion is a prohibited collateral attack on a final
25 Commission order and should be rejected.
26

1 **2. Citizens' "Takings" and "Confiscatory Rates" Arguments**
2 **are Unripe and Premature.**

3 Borrowing almost entirely from its legal brief pending in
4 Superior Court in an action it now wants to voluntarily dismiss,
5 Citizens asserts that a "taking" will occur or a "confiscatory rate"
6 will result unless Citizens gets an opportunity for "full stranded
7 cost recovery." Citizens' Memorandum, pp. 8-14. First, as stated
8 above, there is no basis, constitutional or otherwise, to claim an
9 "entitlement" to "full stranded cost recovery." At some point in the
10 future, the Commission, in the exercise of its plenary ratemaking
11 power, will consider and determine whether and to what extent
12 Citizens is entitled to recovery of any so-called stranded costs.
13 Until that happens, Citizens' protestations are premature and unripe.

14 **3. Citizens' Desire to Shield its Wholesale Contract With**
15 **APS from Review is Understandable.**

16 In Citizens' stranded cost filing, the Commission will
17 surely review the wholesale purchased power arrangement between
18 Citizens and APS. Whether and to what extent that arrangement may be
19 revisited is an issue that must await Citizens' utility-specific
20 filing for recovery of its claimed stranded costs. That matter is
21 not a "generic issue" for consideration in this proceeding. However,
22 it is clear that state regulatory authorities may investigate the
23 reasonableness of wholesale purchased power agreements even where
24 they have been approved by the Federal Energy Regulatory Commission.
25 Pike County Light and Power Co. v. Pennsylvania Pub. Util. Comm'n.,
26 465 A.2d 735 (Pa. 1983). The Commission may disagree with Citizens'
 claim that the rule of Pike County is not applicable and the

1 Commission cannot investigate the prudence of extension or renewal of
2 long term purchased power contracts. That debate must await the
3 filing of Citizens' application for recovery of stranded costs.

4 **4. Citizens' Claim for a Uniform Statewide Surcharge to**
5 **Recover All Stranded Costs of All Utilities, if Not**
6 **Abandoned, is Not Supported by the Record and is Bad**
7 **Public Policy.**

8 It is unclear from Citizens' brief whether it continues
9 ill-advisedly to urge the Commission to adopt a uniform statewide
10 surcharge to recover the pooled stranded costs of all utilities.
11 That position appears to have been abandoned. Compare CUC Exhibit 1,
12 p. 28 with Citizens' Initial Brief at pp. 25-26. If the claim for a
13 single one-size-fits-all surcharge has not yet been abandoned, it
14 should be. The proposal lacks any support whatsoever in the record,
15 penalizes customers of the efficient utility, makes no sense and is
16 bad public policy. See Intervenor's Initial Brief at pp. 9-14.

17 **5. Citizens' Position on Burden of Proof Stands Utility**
18 **Ratemaking on its Head.**

19 Citizens advocates that the burden of proof should be on
20 the parties seeking disallowance of a utilities' uneconomic costs.
21 The Rules do not provide for any such burden and clearly envision
22 that the burden of proof will fall squarely on the utilities to prove
23 all aspects of the reasonableness of their stranded cost claims.
24 Specific provisions of the Rules point to this being a high burden in
25 view of the extraordinary nature of the claim. For example, Rule
26 1607(G) provides that utilities: "shall file estimates of unmitigated
Stranded Cost. Such estimates shall be fully supported by analysis
and by records..." (emphasis added). The eleven criteria specified

1 by Rule 1607(I) also envision that the utilities must be convincing
2 in their presentations.

3 A.R.S. § 40-250 establishes that the burden in a utility
4 rate filing is on the utility. The utilities' filing will constitute
5 a request for a change in rates which may not be granted unless it is
6 justified. See also A.R.S. § 40-203.

7 Citizens' proposal to shift that burden from the utilities
8 to the Staff and intervenors should be rejected. To the extent that
9 this matter may need clarification, Dr. Coyle's proposal on behalf of
10 the City of Tucson should be adopted with an additional provision
11 that recognizes that the burden of proof for recovery of strandable
12 costs is high. See Intervenor's Initial Brief at pp. 11-14.

13 **6. Citizens' Modification of its Auction and Divestiture**
14 **Approach is Untimely.**

15 Under the procedural orders governing the conduct of this
16 proceeding, each party was to answer with specificity its positions
17 concerning the eleven questions posed. See Procedural Order dated
18 December 1, 1997 at p. 2. The Affected Utilities were to provide
19 their responses in an initial filing in January and other parties'
20 rebuttal filings followed. The original time frames for testimony
21 filings were amended by subsequent orders. In its Post-Hearing
22 Brief, Citizens has presented for the first time a new nine point
23 position on auction and divestiture. No witness in the proceeding
24 will be provided any opportunity to comment on such proposal because
25 the hearings and the record are now closed. Although we agree that
26 a market based method of computing strandable costs is preferred, in

1 fairness to all of the parties to the docket who thought that
2 Citizens' positions were identified, the Commission should not
3 entertain the consideration of Citizens' new position. It is
4 untimely and in violation of the procedural orders.

5 **7. Citizens' "Buy Out" of the Regulatory Compact Concept**
6 **is Baseless.**

7 Citizens maintains that a "useful analogy" from contract
8 law supports the notion that one party to a contract that "wishes to
9 be relieved of its obligations" can "with the consent of the other
10 party, buy out the contract." Citizens' Initial Brief at pp. 7-8.
11 Citizens' vision of this matter is blurry at best. First, there is
12 no "contract" as demonstrated herein, in our Initial Brief, in
13 Staff's Initial Brief and in the decisions of two judges of the
14 Superior Court. Second, Citizens maintains that the alleged
15 "contract" (here, the so-called "regulatory compact") is between the
16 utilities and the Commission. Under the "buy out the contract"
17 notion, therefore, the Commission (or the State of Arizona) would be
18 the party who would be paying for a "buy out". It is undeniable that
19 under this scenario, the Commission (or the State) would not
20 "consent" to the "buy out" since it does not have a contract to begin
21 with. It is even more undeniable that no consumers (whose "consent"
22 would likewise be required under this notion) would ever agree that
23 they had any obligation to bail out the Commission's asserted
24 obligations, even if they existed (and they do not). So the whole
25 concept goes nowhere.
26

1 Another fatal flaw in the "buy out" notion is that it is
2 really a "bail out" concept that has been rejected by the United
3 States Supreme Court. The State has no obligation to protect
4 utilities from the consequences of competition. Market St. Ry. Co.
5 v. Railroad Comm'n. of California, 324 U.S. 548, 567 (1945).

6 Citizens' contract buy out notion is not a "useful
7 analogy;" it is simply not applicable.

8 **8. Citizens' So-Called "New Function" Costs Are Not**
9 **Includable as Strandable Costs.**

10 Citizens maintains that with the advent of competition it
11 will have to incur certain "new function" costs. Such costs are
12 unknown future costs that do not yet even exist, unlike existing
13 investments which may become uneconomic or strandable as a result of
14 competition. They clearly are not within the general definitions of
15 stranded cost either used in the present Rule or as discussed in the
16 testimony of the witnesses. If they are ever incurred, they could be
17 considered, if at all, only in the context of developing the tariffs
18 for unbundled distribution service, unrelated to generation. These
19 costs are not properly strandable in any respect.

20 In fact, Citizens itself maintains that these very same
21 "new function" costs should be assigned for recovery as a part of its
22 unbundled distribution activities. In its unbundled tariff filing
23 made on December 31, 1997, Citizens seeks recovery of these same "new
24 function" costs as a cost of local distribution. See page 44 of
25 Citizens' Unbundled Tariff Filing dated December 31, 1997, attached
26

1 hereto at Tab 1.² At page 14 of Citizens' Initial Brief, lines 1-11,
2 the same costs are defined and urged for recovery (using identical
3 language) as a part of the definition of stranded costs. Obviously,
4 Citizens cannot recover the same costs twice and Mr. Breen admitted
5 as much during the hearings. TR 150. It is somewhat unusual,
6 however, to be arguing for the recovery of the same costs
7 simultaneously in two separate proceedings -- calling them local
8 distribution company costs in one docket and asking that they be
9 recovered as stranded costs in another.

10 Since these so-called new function costs do not even exist
11 and they are unrelated to generation (as admitted by Citizens at p.
12 14 of the Initial Brief, lines 11-13), they cannot properly be
13 considered to be a part of stranded costs.

14 **D. Reply to AEPCO's Initial Brief.**

15 The Commission should reject AEPCO's position concerning use of
16 the net revenues lost method for calculating stranded costs for
17 reasons set forth above and in Intervenor's Initial Brief. The
18 Commission also should not recognize the "prudence exclusion"
19 suggestion made by AEPCO. To do so would violate the Commission's
20 constitutional obligations. Market St. Ry. Co. v. Railroad Comm'n.
21 of California, supra, 324 U.S. at 567 (ratepayers do not "insure"
22 values "that have been lost by the operation of economic forces" even
23 if the investments were "once prudently made"). In addition, at any
24 reasonable time, the Commission is entitled to conduct hearings

25
26 ² During the hearing on February 9, 1998, administrative notice
was taken of Citizens' Unbundled Tariff Docket, TR 150.

1 concerning the "revaluation" of the property of any public service
2 corporation under A.R.S. § 40-251. This statute plainly demonstrates
3 that the Commission may at any time re-examine for sufficient reason
4 the value of property once included in rate base.

5 **III. Reply to Other Parties' Initial Briefs.**

6 There were many positions taken by other parties in the
7 proceeding on the eleven questions presented. Intervenors wish to
8 provide specific comments on certain selected issues recognizing that
9 time does not permit an individual reply to each party concerning
10 each issue presented.

11 **A. Stranded Costs Should Be Allocated in a Manner Consistent**
12 **With the Specific Affected Utility's Current Rate Treatment**
of the Stranded Asset.

13 Some parties suggested that the recovery mechanism should
14 allocate costs differently than the normal ratemaking cost allocation
15 procedures used for the specific utilities. For example, certain
16 parties proposed that stranded cost should be recovered through a kWh
17 surcharge or a fixed fee. The Commission should resist any
18 suggestion to depart from the established cost allocation principles
19 that have been adopted for each specific utility in general rate
20 proceedings. If any departure is contemplated, it would be necessary
21 to reopen the rate design for all services and all rate
22 classifications. Stranded cost should be recovered through a charge
23 that is applied to the classes of applicable customers using Kw/kWh
24 allocation principles that have been established and accepted as a
25 part of the current approved tariffs of each of the Affected
26 Utilities.

1 **B. Special Contract Customers Should Be Excluded From Any**
2 **Transition Charge Because They Do Not Participate in a**
3 **Competitive Market.**

3 Special contract customers are those customers who have a
4 specific contract relationship with the utility to take bundled
5 utility services at Commission approved rates. Because they are not
6 participants in the competitive market, they should not be required
7 to pay stranded cost charges beyond their current contract rates. In
8 fact, contract customers are prevented under the rule from
9 participating in the competitive market when their contracts are in
10 effect, unless the parties otherwise agree R14-2-1604(F). As a
11 group, such customers do not participate in the competitive market.
12 Under the present rule, therefore, no stranded cost recovery from
13 them is appropriate.

14 In the event that there is a change in the Rules, special
15 contract customers can only become subject to stranded costs, if the
16 Commission conducts the requisite proceeding under A.R.S. § 40-252 to
17 alter or amend the decision that first approved the special contract.
18 See also A.R.S. § 40-203. Under specific circumstances for a
19 particular contract customer it may be possible to show that amounts
20 paid under the contract were sufficient to constitute payment (or
21 even overpayment) of the portion of stranded costs assigned to that
22 customer by the utility. The special contract customer is entitled
23 to the same due process protections under § 40-252 that the utilities
24 claim apply to modifications of their certificates of convenience and
25 necessity.

1 In fact, the Commission has normally treated special contract
2 rates that have been approved as fixed and not affected by general
3 rate cases. In Decision No. 59601, the Commission specifically
4 excluded six special contract rate customers of APS from a general
5 rate reduction. See Attachment No. 2 to Settlement Agreement
6 approved in Decision No. 59601 (In the Matter of Arizona Public
7 Service Company's Rate Reduction Agreement, April 24, 1996.)

8 Further, assuming arguendo a particular § 40-252 proceeding is
9 conducted, and assuming the public interest required allocation of
10 some stranded costs to a particular contract customer, it should be
11 entitled to the same important protections that are applicable to all
12 other classes of customers. First, the price paid to the utility for
13 generation must be reduced by the amount of the transition charge so
14 that the total price paid by the contract customer is not increased.
15 Second, the Rules' existing treatment of self generation, demand side
16 management and other demand reductions unrelated to competitive
17 access must not be changed. It is possible that a portion of the
18 special contract rate could be deemed to be a transition charge. The
19 important point, however, is simply that special contract customers
20 cannot be treated discriminatorily under the pretense of stranded
21 cost recovery and could be included in the process only after the
22 requisite hearing procedures set forth in the statutes have occurred.
23 See A.R.S. § 40-252; 40-203.

24 . . .

25 . . .

26 . . .

1 **C. Self Generators and Interruptible Customers Should Not be**
2 **Assessed Stranded Costs.**

3 Self generation has always been a historic risk to the utility
4 under the regulated regime. It therefore is totally inappropriate to
5 assess to self generators any portion of a utility's claimed stranded
6 costs. Rule 1607(J) currently exempts self generation from exposure
7 to stranded cost surcharges. That Rule should not be changed. The
8 rationale for excluding self generation and other demand reductions
9 was fully debated in the process of adopting the original Rule. That
10 rationale is sound.

11 Similarly, an interruptible customer does not receive the same
12 service as compared to other customers. Such customers are at risk
13 of interruptions of service by the utility. Interruptible service
14 customers should not receive stranded cost charges. To do so would
15 place an unfair burden on certain customers who have not contributed
16 at all to a utility's stranded cost exposure.

17 **CONCLUSION**

18 For the reasons and authorities contained in the Initial Brief
19 of AIC, MWE and PD, and the reasons stated herein, the positions of
20 AECC, et. al. should be adopted in accordance with the summary of
21 answers to the eleven questions presented attached at Tab 1 of
22 Intervenors' Initial Brief. The Affected Utilities assertion of a
23 "regulatory compact" should be rejected and the Commission should

24 . . .

25 . . .

26 . . .

1 adopt a just and reasonable resolution to the question of strandable
2 costs after balancing all relevant interests.

3 DATED: March 23, 1998.

4 Respectfully submitted,

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14 ORIGINAL and ten (10) copies of
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this 23rd day of March, 1998 with:

16 Docket Control
17 Arizona Corporation Commission
1200 West Washington
18 Phoenix, Arizona 85007

19 Two copies of the foregoing
lodged with:

20 Jerry Rudibaugh
21 Chief Hearing Officer
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2 delivered to Docket Control of
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SECTION 3. NEW COSTS UNDER COMPETITIVE INDUSTRY STRUCTURE

Introducing competition in the supply of electricity fundamentally changes the structure of the industry, not only to the extent that it creates new competitive enterprise, but also that it changes the operations of those components that will remain regulated. For instance, continuous tracking, accounting, and reconciliation of energy supply and demand transactions between distribution customers and tens, possibly hundreds, of electricity suppliers requires the implementation and operation of new systems by local distribution companies ("LDC"s) that are not currently needed in their businesses. Educating customers about how the industry is changing and how these changes affect the way they will purchase electricity is another example of a significant new activity that will fall to the LDC to undertake. The costs for start-up and on-going operation of these functions are not currently reflected in the rates of any Arizona LDC, nor can any Arizona LDC accurately determine these costs at this time given that the structure and requirements of the restructured industry have not yet been fully defined.

A. The Nature Of The New Costs

At this time, it is not possible to determine with any certainty the exact nature, or the magnitude, of the new costs that LDCs will bear under the restructured industry. This is so because the full structure, requirements, and procedures under open access are still in flux. The ACC working group process conducted during 1997 succeeded in identifying and clarifying many issues and options associated with unbundled services and the operation of competitive industry, but at this time, the "rules of the game" are